

APPLICATION FOR WHOLESALE MEMBERSHIP LDS BOOKSELLERS ASSOCIATION

PLEASE COMPLETE THE FOLLOWING: (Type or print and put N/A if the question does not apply.) Submit with payment of \$125 for dues.

Name of Business/ Company/ Store: _____

Mailing Address: _____

City: _____ State: _____ Zip Code: _____

Phone: (____) _____ (800) or (888) Number: (____) _____

Fax: (____) _____ E-mail: _____

Web Page: _____

Store Address if different than the one above: _____

City: _____ State: _____ Zip Code: _____

Owner's Name: _____

Manager's Name: _____

Please Contact: _____

Home Address of Owner: _____

City: _____ State: _____ Zip Code: _____

Home Phone Number: (____) _____

The product produced or items to be distributed: _____

<u>For Office Use</u>
Voting Member
Associate Member
<u>Mailing</u>
Publication
Mailed
Received
Entered
Dues
Mailed Bylaws
Certificate
Publication
Convention Info

Please send us a representative sample of your product or a brochure or flyer telling about the product you would like to market to the LDS Booksellers Association members and at the trade show.

Check the description that best applies: Wholesale/Distributor _____, Producer/Publisher _____, Self-distributed (50% or more of your sales are direct to LDSBA retail members) _____, Distributed by another member (50% or more of your sales are distributed through a wholesale distributor member of the LDSBA _____, The distributor is _____, Manufacturer's Rep. _____.

All of the following questions are based on the definition of an LDS bookseller as set forth by the LDSBA Bylaws, and will be used to determine membership acceptance. Please understand that the LDSBA definition is not intended to hinder or restrict the operation of any bookselling entity, but rather is designed to ensure that membership in this association is limited to those who are most interested in the advancement of the LDS bookselling industry.

1. Check: Is your business both retail and wholesale? Yes _____ No _____
2. Check: Is this business currently servicing stores that carry LDS products? Yes _____ No _____
 Date established _____ or projected date _____
 How long have you been in business? _____ (specify years or months)
3. Check: How is this wholesale business conducted? Salesman _____, Telephone Sales _____, Direct Mail Pieces _____,
 Other (explain): _____
4. How many hours per week is your business open to retail stores? _____ hours. Circle days/list times store is open:
 M T W T F S from _____ to _____.

5. Check: Does your business own _____ or pay rent _____ on the building property in which it is located?
6. Check: Are the business workers paid employees? (exclude owner and family members) Yes _____ No _____
7. Check: Is your business owned by a corporation? Yes _____ No _____
8. At least one of the following license numbers is required in most states. Fill in the appropriate number applicable and **send a photo copy** of your license.

Resale License # _____, Retail Vendor # _____

Wholesale Business License # _____, or

Official State Acknowledgment of Business Name (for *Associate Member*)

9. What percentage of your inventory consists of 'LDS' product? (If not yet opened, projected percentage.) _____ %

10. Check: Which of the following do you stock in your inventory? LDS Books and Literature _____, Tapes _____,

Teaching Aids _____, gifts (porcelain, jewelry) _____, Office Supplies _____, Magazines _____, Trade Books _____,

Other (please specify): _____

11. List three retail accounts in the LDS industry with which you do business.

Name: _____ Phone: _____ Account# _____

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12. Do you have a mailing list? _____ Do you advertise to your clientele on a regular basis? _____ What methods: _____

STANDARDS OF CONDUCT

LDS Booksellers Association

We of the LDS Booksellers Association are committed to the development and retail distribution of products applicable and beneficial to our customers. Our membership is comprised of those who produce and distribute products suitable for the LDS market.

In order to establish a standard of conduct in our industry which, when followed will help ensure the integrity of the LDS bookselling industry and our Association, we hereby adopt the following *Standards of Conduct*:

1. Deal honestly with creditors, debtors, customers, suppliers, employees, contractors, and others with whom I conduct business.
2. Honor and fulfill my agreements and commitments to those with whom I do business.
3. Promptly pursue resolution of any dispute which I may have with any LDSBA voting or associate member.
4. Support our association and conduct myself in a manner which will bring credit to the association and to the industry.
5. Endeavor to treat those with whom I do business in the manner that I would have them treat me. app. 5/01

I certify that all of the above information is correct. I have read and agree to follow the *LDSBA Standards of Conduct*, to be bound thereby in all of my dealings with others and further agree not to violate the spirit or the letter of the various State and Federal Antitrust and Fair Trade Laws.

SIGNATURE _____ Date: _____